



Capability Statement

Lodging | Staffing | Property Management

Duns Number: 080216861
Cage Code: 80QA8
Tax ID No: 22-3741699
Entity ID: FM9MQYKSKMM1

Contact Information:

Key Management Group
707 White Horse Pike STE B2
Absecon, NJ 08201-1461
Office: (609)377-8854
Fax: (609)377-8870
info@keymanagementgroup.com

NAICS Codes:

Lodging

721110 - Hotels and Motels
721120 - Casino Hotels

Property Management

236117 - New Housing For-Sale
531312 - Nonresidential Prop. Mgrs
531390 - Other Activities - Real Est

Staffing

541214 - Payroll Services
541611 - Admin & Gen. Consulting
561330 - Professional Employer Orgs



Founded as Key Management Group (KMG) in 2000, KMG has a 22-year proven track record of advancing hotel revenues, RevPAR, RevPAR Index, and overall top-line and bottom-line performance for its portfolio of first-class independent and boutique hotels and resorts all around the world. In servicing our partner properties, our Corporate Executives, founders draw from over two-hundred years of combined expert management, development, marketing, and culinary leadership experience with some of the finest hospitality companies including: Hilton Worldwide, The Ritz-Carlton, Marriott International, Hyatt Hotels, and Trump Hotels. Coupled with an incomparable level of passion, dedication, and personalized care, KMG continues to deliver superior results to its exclusive portfolio of hotels, resorts, apartments, and condo-hotels around the world.

KMG is a government focused lodging contract management service. KMG partners with 2-5 Star hotel properties and commercial condominium/apartment properties to provide quality short, mid, and long-term lodging for its clients. Offered hotels and apartments meet or exceed applicable Department of Defense lodging adequacy and security standards. KMG has a history of providing to its government partners with custom furnished apartments and commercial hotel solutions created specifically for contract needs, providing the ability to increase the supply and sustain increases over the length of the contract period at any time during the contract.

KMG streamlines the booking and leasing process for Government partners with exceptional customer service and support which allows them to meet requirements for RFP's RFI's and BPA's with tailored lodging solutions. KMG has served as a lodging services provider for an array of government organizations to include the US Department of Defense (USAF and USN), Department of Homeland Security (CBP and USCG), US State Department, and the US Department of Justice (DEA).

KMG also specializes in creating innovative, flexible solutions for Government and commercial client staffing requirements. KMG mobilizes the right people, skillsets and technologies to help organizations improve their business performance. KMG provides qualified staff to employers to meet their contractual goals and requirements. KMG's services provide risk mitigation for clients ensuring compliance with HR, statutory, regulatory, tax and payroll requirements to avoid any and all penalties. By providing employer of record services, talent management, and on/off boarding processes, clients are able to focus on their core business and requirement obligations.

KMG offers a range of services throughout North and South America as well as in Europe. KMG's headquarters are located in Absecon, New Jersey, but we have branch offices in The Netherlands as well as the Caribbean Island of Curacao. We pride ourselves on honesty, integrity, open communication, and excellent customer service. Even with our large span of geographic coverage, we can maintain site-specific local expertise and business registration.



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Company Overview:

Key Management Group is a strategic lodging, staffing and property management services company headquartered in Absecon, NJ. We provide tailored solutions to Government partners for short-, medium- and long-term lodging needs. We are also able to provide the best in human resources to both private and government clients. We provide talent management to meet temporary or long-term needs in a cost-effective manner.

Core Capabilities:

We specialize in designing and delivering premium services for organizations in the following areas:

- Short Term/TDY Lodging
- Long Term/Semi-permanent Lodging
- Permanent furnished and unfurnished housing
- Lodging Negotiations and Management Services
- Facility Work Order Management
- Temporary Staffing
- Temp to Permanent Staffing
- Direct Hire Staffing
- Payroll Services
- Labor Law Consulting
- Federal, State and Local Tax Administration

Contract Certifications & Vehicles:

- SBA Certified Small, Disadvantaged Business
- Fixed Price Contracts
- Cost Reimbursable Contracts
- Blanket Purchase Agreements

Industry Partners:

- US Department of Defense (USAF and USN)
- US Department of Homeland Security (CBP and USCG)
- US State Department
- US Department of Justice (DEA)
- Amentum/PAE Applied Technologies
- Trailboss Enterprises
- TSS Solutions
- Marriott International. Worldwide.
- Key Hotels and Resorts